




Technology, Productivity and Innovation

## Executive Summary

# Our experience and motivation

-  was created as a response to the need to provide efficient, innovative, quality and highly cost-convenient technological solutions and services from the widest spectrum of application of Technologies to companies that "always have one or another challenge that costs them financially, improvement efficiency, functionally and with a high cost to their community of internal and external users".
- We are a team of experienced professionals (25+ years in different industries) with many experiences and projects in the body. Whatever your industry is, we are ready to listen to your concerns and digital challenges, technological needs, projects, human resources outsourcing, rebranding, in an increasingly digitized world. Let's talk and move forward with your plans to improve efficiency, productivity, automation, remote work, monitoring, security, operations continuity
- Additionally, we provide advice and consultancy on technological strategies, technological transformation projects, operational continuity, cost reduction, process optimization, Specialized Cyber Security services.

# Areas-Services where we can add value (1/3)

## Telecommunications



- Mobile Telephony and services
- Telecommunications, integrations
- VASP, Digital Call Centers, Campaign management
- Billing Systems, MKT one to one
- Client Services, Operations
- HR Outsourcing, ReBadging
- Network services and Infrastructure
- Installation, Configuration, Customization, Tracking, Alerts Monitoring, Updates, SW Patches, LAN-WIFI-Extended Networks. Cloud Tenant zone covers, On Premise.

## SAP Services



- SAP on Prem and Cloud Services
- Experts on SAP and SAP4HANA
- SAP TechOps Specialists
- Segregation of duties
- Business Operational continuity

- Assessments
- Roadmaps
- Change Management
- Training
- Project Management

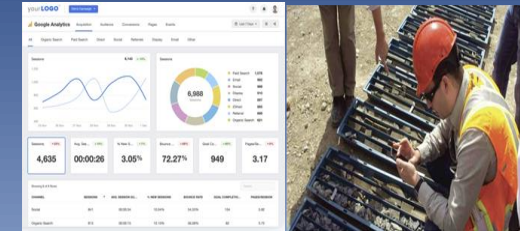
## Mining



- Drilling & Blasting Optimization
- Improved Plant Feed
- Process Control, Updates
- Truck Maintenance Optimization
- Specialized automation
- On-site support and engineering
- On-Site outsourcing
- Robotic-Automatic Mineral Sample preparation
- Robotic Haul trucks Fueling system

- Client representative w vendors
- Quality Assurance
- BCPs
- Vendor Management
- Analysis & Management Support

## Analytics



- Advanced Analytics and A.I.
- Process Improvement due to applied analytics
- Automations and dashboards
- Cloud projects Implementation
- Insights Discovery to improve processes and services

# Areas-Services where we can add value (2/3)

## Robotic Systems



- Robotic Systems
- Basic Engineering
- Detailed engineering
- Integration, Commissioning

## Retail



- Data Analytics
- Inventory Management
- Automated Logistics & Replenishment
- Supplier Management, Sales

- Assessments
- Roadmaps
- Gestión de cambios
- Entrenamiento
- Project Management

## RPA, BPM, BPO



- Robotic Process Automation
- Business Process Management
- Business Process Outsourcing

- Contraparte Cliente
- Quality Assurance
- BCPs
- Vendor Management
- Análisis y Soporte gestión

## Document Management



### Project Consulting & Portfolio Services

- Frameworks: Improvements and development of project frameworks.
- Gap Analysis / Maturity Level (Processes/People/Technology)
- Audits: Leadership (Internal and External Audits, Bankers, IPA, etc.)
- Project Benchmarking: Project Portfolio Benchmarking
- Onboardings: Preparation of project teams
- Development of training material
- Presentations
- Constant monitoring and improvements

### Liderazgo de Proyectos Gestión de Conocimiento y Gestión Documental

- Corporate Document Management
- Operation Document Management
- Integration of 3D models. progress Control
- Use of cloud-based solutions: Aveva, Smartplant, Livelink, Documentum, etc
- Record Management (physical and digital for legal purposes)
- Document Control of Capital, Engineering and Construction Projects/Mega-Projects (over USD1,000M)
- Documentary audits of Engineering and Construction projects

# Areas-Services where we can add value (3/3)

## Cyber Advisory

**Cyber Risk Assurance** – Consulting Service to Identify , Assess and Help develop comprehensive Cyber Security program for the organisation

- Cyber Program Strategy & Roadmap
- Integrated Risk Management
- Third Party Risk Management
- Virtual CISO Service

**Business Continuity & Cyber Resilience** – Consulting service to build a cyber resilient business

- Business Continuity & Resilience Strategy
- Cyber Incident and Crisis Management
- Business Impact Assessment(BIA)
- Tabletop Exercise(TTX) & Awareness

**Security Architecture & Engineering** – Consulting Service to build a resilient architecture with Zero Trust Framework

- Security Architecture as a Service
- Enterprise Security Architecture Reviews
- Transformation use cases support

## Cyber Transformation

**Cloud Security** – Securely Migrate , Identify and mitigate security vulnerabilities in the cloud

- Cloud Security Risk Advisory
- Cloud Security Compliance & Governance
- Zero Trust
- Cloud Transformation & Migration
- CSPM, Container & Microservices Security

**Infrastructure Security** – Implement security controls for your On Prem Infrastructure

- Infrastructure Security for Endpoint, Cloud, Mobile, IoT, Network and ICS/SCADA (IIoT)
- Network Segmentation
- Firewall Security
- Security investigations
- Security Service Management

**Data Security & Protection** – Protect Data at rest , in use and during transit

- Data Protection Advisory Services
- Data Loss Prevention / Data Protection
- Encryption, Tokenization & Masking
- PKI / Certificate Management

**Threat & Vulnerability Management** – Identify your application and infrastructure vulnerabilities proactively and mitigate them

- Application Security Testing (SAST/DAST)
- Vulnerability Assessment / Pen Testing
- Dev Sec Ops
- Advanced Adversary Simulation
- Platform Security (SaaS, ERP)

**Identity & Access Mgmt. & Governance** – Take control of your identity and privileged identities to secure your organization

- Identity & Access Management
- Access Governance & Certification
- Privileged Access Management
- Customer IAM (CIAM)

**OT/IoT Security** – Identify , assess and mitigate your Operations Technology vulnerabilities of your business processes

- OT / IoT Security & Risk Management
- OT Security Monitoring & Remediation
- IOT / OT Device Testing & Remediation

## Cyber Operations

**Managed Security & Risk** – Operate , manage your compliance , risk and governance requirements

- Managed Governance, Risk, and Compliance (GRC)
- Security Compliance Monitoring

**Managed Security Controls** – Manage all your Cloud and On Prem security controls as per the industry best practices.

- Managed Cloud Security
- Managed Infrastructure Security

# Our Team

Experience, dedication, responsibility and quality are essential pillars in the **SILFOS** team . Our culture is differentiated by being modern, flexible and adaptable to face the ever-changing challenges of organizations. Practical DIGITALIZATION in your company's challenges are our motivation to support you in improving your efficiency and productivity.



We have additionally to our main Team a relevant network of experienced professionals who can add value to any Project and also help us identify new candidates who have A junior-mid experience and Will be An asset for our customers and SILFOS

# Industries Where We Can Add Value

Telecommunications

Mining

Technology

Services

Retail

Health

Food

Environment

Energy

Safety

# SILFOS is a non BIAS company

At SILFOS, we are committed to promoting an inclusive, egalitarian, and diverse environment. We value and respect all people, regardless of gender, age, sex, sexual orientation, gender identity, ethnicity, religion, disability, or any other personal characteristic.

Our organization is proud to welcome and provide opportunities to individuals of all ages, genders, sexual orientations, and backgrounds. We believe that diversity is a strength and enriches our perspectives and capabilities.

We reject any form of discrimination and harassment, and are committed to maintaining an environment in which every be treated with respect and dignity. Our mission is to promote equal opportunities and inclusion in all our activities, hiring processes, and business decisions.

Thank you for being a part of our community and for contributing to making SILFOS an inclusive and inclusive place.  
Welcoming to all people.

En SILFOS, estamos comprometidos con la promoción de un entorno inclusivo, igualitario y diverso. Valoramos y respetamos a todas las personas, sin importar su género, edad, sexo, orientación sexual, identidad de género, origen étnico, religión, discapacidad o cualquier otra característica personal.

Nuestra organización se enorgullece de acoger y brindar oportunidades a individuos de todas las edades, géneros, orientaciones sexuales y trasfondos. Creemos que la diversidad es una fortaleza y enriquece nuestras perspectivas y capacidades.

Rechazamos cualquier forma de discriminación y acoso, y nos comprometemos a mantener un entorno en el que cada persona sea tratada con respeto y dignidad. Nuestra misión es promover la igualdad de oportunidades y la inclusión en todas nuestras actividades, procesos de contratación y decisiones empresariales.

Gracias por ser parte de nuestra comunidad y por contribuir a hacer de SILFOS un lugar inclusivo y acogedor para todas las personas.



# Partner Ecosystem & Cooperation

We are in a constant enrichment of Partners, Companies, Institutions and Universities, with which we work according to the requirements of each project or need of our clients. These partners, companies, institutions and Universities will grow month by month.....





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